

PierceMartin



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# PierceMartin



**MASTERING THE ART** "Each new house you build is a learning process. In my previous home, every time I went to open the doors to the antique Venetian buffet, they would hit the chairs. So this time we built a niche to ensonce the piece and give it some room." -J.S.

**DRAMATIC DINING** "I always like the palette of the dining room to be a deeper tone than the rest of the house because it's usually used in the evenings." -J.S.

**INSIDE OUT** "In true West coast fashion, I wanted to carry the inside out. The beams from the family room are used in the portico, and we incorporated the cappuccino color that has been used in all the rooms." -J.S.

**IN SYNC** "When you have such a beautiful interior, the outside needs to relate. We achieved a good balance between the two, in and out. When you leave the door open, it's almost like one space." -S.C.

**ALFRESCO** "It's so beautiful out here, so when it's not too humid, we frequently dine on the terrace." -J.S.

her clients shift from traditional Southern style—with antiques and large, dark furniture—to something softer and more West Coast-like.

Schindler describes her home's look as "classically modern" with touches of Old Hollywood Glamour. "I noticed in California they were using more mirrors, chandeliers and lots of luxurious fabrics that reflect light well," she says. "It was all about bringing back this classic Hollywood era that everyone loves." A self-described "fabric queen," she spent hours at showrooms collecting and comparing fabrics, sometimes gathering as many as 50 different swatches for just one room. Enter Cecil's editing skills. "I'm a quick decision maker and believe 'less is definitely more.' It was my job to eliminate, which was not hard because I understood what she wanted and what we had to work with," says Cecil.

Schindler notes that the vast majority of the furniture in the home is made up of pieces that have been reupholstered. "After living in five



49

*Atlanta Homes & Lifestyles, October 2009, page 49*  
8001-A Iron Ring coffee table base  
8108 Pierced Iron drink tables